Condensed Interim Consolidated Financial Statements (Expressed in Canadian dollars)

# **REALnorth Opportunities Fund**

For the Periods Ended March 31, 2017 and 2016

*Unaudited – Prepared by Management* 

# UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

In accordance with National Instrument 51-102 released by the Canadian Securities Administrators, the Trust discloses that its auditors have not reviewed the unaudited condensed interim consolidated financial statements for the period ended March 31, 2017.

**REALnorth Opportunities Fund**Interim Consolidated Statement of Financial Position Expressed in Canadian Dollars Unaudited

	Ma	March 31, 2017		ber 31, 2016
ASSETS				
Non-current assets				
Investment property (note 4)	\$	6,520,000	\$	6,520,000
Equity-accounted investments (note 5)		9,496,577		9,612,389
		16,016,577		16,132,389
Current assets				
Prepaid expenses		13,863		19,403
Amounts receivable		429		685
Due from related parties (note 13)		948,274		921,797
Cash		529,993		843,353
		1,492,559		1,785,238
TOTAL ASSETS	\$	17,509,136	\$	17,917,627
LIABILITIES  Non-current liabilities  Mortgage payable (note 6)	\$	4,208,134	\$	4,234,997
Mortgage payable (note 6)	\$	4,208,134	\$\$	4,234,997
Current liabilities				
Mortgage payable – current portion (note 6)		125,168		125,168
Distributions payable (note 8)		_		345,314
Accounts payable and accrued liabilities		216,663		119,959
		341,831		590,441
TOTAL LIABILITIES		4,549,965		4,825,438
UNITHOLDERS' EQUITY				
Non-controlling interest (note 7)		1,540,910		1,549,532
Unitholders' equity (note 8)		11,418,261		11,542,657
TOTAL LIABILITIES AND UNITHOLDERS' EQUITY	\$	17,509,136	\$	17,917,627
see accompanying notes to consolidated financial statemen	ıts.			
Approved on behalf of REALnorth Opportunities Fund by	v its Trustees:			
'Antony Kalla" Trustee	"Stephen J. E	vans"	Tru	stee

Antony Kalla

Stephen J. Evans

**REALnorth Opportunities Fund**Interim Consolidated Statement of Unitholders' Equity Expressed in Canadian Dollars Unaudited

		Non-controlling				
		Trust units		interest		Total
	Units	Amount		Amount		Amount
Unitholders' equity, December 31, 2016	12,800	\$ 11,542,657	\$	1,549,532	\$	13,092,189
Unit redemptions	(75)	(67,688)		_		(67,688)
Loss for the period	_	(56,708)		(8,622)		(65,330)
Unitholders' equity, March 31, 2017	12,725	\$ 11,418,261	\$	1,540,910	\$	12,959,171

			Nor	n-controlling	
		Trust units		interest	Total
	Units	Amount		Amount	Amount
Unitholders' equity, December 31, 2015	12,900	\$ 12,163,620	\$	1,624,977	\$ 13,788,597
Unit redemption	(96)	(92,112)		_	(92,112)
Net income for the period	_	24,997		3,757	28,754
Unitholders' equity, March 31, 2016	12,804	\$ 12,096,505	\$	1,628,734	\$ 13,725,239

**REALnorth Opportunities Fund**Interim Consolidated Statement of Income (Loss) and Comprehensive Income (Loss)

Expressed in Canadian Dollars

Unaudited

For the Three Months Ended	Mar	ch 31, 2017	March 31, 2016		
NET RENTAL INCOME (EXPENSES)					
Rental revenue and recoveries	\$	172,171	\$	169,700	
Insurance		(2,458)		(2,749)	
Property management fees (note 13)		(2,300)		(2,255)	
Property taxes		(49,672)		(47,351)	
		117,741		117,345	
NET FINANCE INCOME (EXPENSES)					
Interest income		28,190		14,061	
Mortgage interest		(44,801)		(45,887)	
		(16,611)		(31,826)	
NET OTHER INCOME (EXPENSES)					
General and administrative		(14,392)		(18,495)	
Asset management fees (note 13)		(33,863)		(33,863)	
Decrease in fair value of investment property (note 4)		(2,392)		(4,646)	
2 evicate in tain value of investment property (note 1)		(50,647)		(57,004)	
SHARE OF INCOME (LOSS) OF EQUITY-ACCOUNTED INVESTMENTS (note 5)		(115,813)		239	
NET INCOME (LOSS) AND COMPREHENSIVE INCOME (LOSS)		(65,330)		28,754	
(LOSS)  NET INCOME (LOSS) AND COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO:  Unitholders		(56,708)		24,997	
NET INCOME (LOSS) AND COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO:				24,997	
(LOSS)  NET INCOME (LOSS) AND COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO:  Unitholders	\$	(56,708)	\$	24,997 3,757	
NET INCOME (LOSS) AND COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO: Unitholders Non-controlling interest	\$	(56,708) (8,622)	\$	24,997 3,757	
(LOSS)  NET INCOME (LOSS) AND COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO:  Unitholders	<b>\$</b>	(56,708) (8,622)	\$	24,997 3,757 28,754	
NET INCOME (LOSS) AND COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO: Unitholders Non-controlling interest  Earnings (loss) per unit	·	(56,708) (8,622) (65,330)		28,754 24,997 3,757 28,754	

**REALnorth Opportunities Fund**Interim Consolidated Statement of Cash Flow Expressed in Canadian Dollars Unaudited

For the Three Months Ended	Mar	ch 31, 2017	March 31, 2016		
Cash provided by (used in)					
OPERATIONS					
Net income (loss) for the period	\$	(65,330)	\$	28,754	
Items not involving cash:					
Amortization of mortgage transaction costs		4,573		4,192	
Increase in fair value of investment property		2,392		4,646	
Straight-line rent adjustment		(2,392)		(4,646)	
Share of loss (income) of equity-accounted investments		115,813		(239)	
Interest income		(28,190)		(14,061)	
Mortgage interest		40,228		41,695	
Changes in non-cash working capital items:					
Decrease in prepaid expenses		5,540		7,348	
Decrease in amounts receivable		25,543		17	
Increase in due from related parties		(26,476)		(10,829)	
Increase (decrease) in accounts payable and accrued liabilities		22,608		(80,124)	
		94,309		(23,247)	
INVESTING					
Interest received		2,902		14,397	
		2,902		14,397	
FINANCING					
Distributions to Trust unitholders		(299,906)		(200,000)	
Distributions to non-controlling interest		(45,408)		(30,047)	
Mortgage interest paid		(29,984)		(41,807)	
Repayment of mortgage		(31,435)		(29,914)	
Unit redemptions		(3,838)		(92,112)	
		(410,571)		(393,880)	
Change in cash during the period		(313,360)		(402,730)	
Cash, beginning of period		843,353		1,844,270	
CASH, END OF PERIOD	\$	529,993	\$	1,441,540	
Chair, End of I Eniop	Ψ	347,773	Ψ	1,771,270	

Notes to Condensed Interim Consolidated Financial Statements

Expressed in Canadian Dollars

Unaudited and for the Period ended March 31, 2017

#### 1. TRUST INFORMATION

REALnorth Opportunities Fund (the "Trust") is an unincorporated, open-ended investment trust formed pursuant to the Declaration of Trust dated August 27, 2014 under and governed by the laws of the Province of British Columbia and resident in Canada. The Trust's head office is located at 910 – 925 West Georgia Street, Vancouver, British Columbia, V6C 3L2.

The principal business of the Trust is to invest the proceeds from the issuance of Trust units in the acquisition of REALnorth Opportunities Master Limited Partnership (the "Master LP") units.

The Master LP is a limited partnership formed pursuant to and governed by the laws of British Columbia and created by the Master LP agreement on July 31, 2014. The Master LP's head office is located at 910 – 925 West Georgia Street, Vancouver, British Columbia, V6C 3L2.

The general partner of the Master LP is REALnorth Opportunities Inc. (the "Master GP"), a corporation incorporated under the *Canada Business Corporations Act* on February 25, 2014, having its office at 910 – 925 West Georgia Street, Vancouver, British Columbia, V6C 3L2.

The principal business of the Master LP is to invest the proceeds from the issuance of Master LP units in:

- REALnorth Opportunities (Investments) Limited Partnership (the "Investments LP") units. REALnorth Opportunities (Investments) GP Ltd. (the "Investments GP") was incorporated under the *Business Corporations Act* (British Columbia) on June 19, 2014 and is engaged in identifying investment opportunities in revenue-producing real estate located in northwestern Canada. In order to take advantage of such investment opportunities, the Investments GP established the Investments LP on August 28, 2014 pursuant to the laws of British Columbia for the purposes of owning and operating a diversified portfolio of high quality, revenue-producing properties in northwestern Canada (or proportionate interests in such properties). The principal business of the Investments LP is to issue Investments LP units, to invest the proceeds from such issuance in the properties and to own and operate such properties.
- REALnorth Opportunities (Developments) Limited Partnership (the "Developments LP") units. REALnorth Opportunities (Developments) GP Ltd. (the "Developments GP") was incorporated under the Business Corporations Act (British Columbia) on August 29, 2014 and is engaged in identifying investment opportunities in developing real estate located in northwestern Canada. In order to take advantage of such investment opportunities, the Developments GP established the Developments LP on August 29, 2014 pursuant to the laws of British Columbia for the purposes of developing high quality real estate in northwestern Canada (or proportionate interests in such properties). The principal business of the Developments LP is to issue Developments LP units, to invest the proceeds from such issuance in the properties and to develop such properties.

The allocation of the net proceeds received by the Master LP from the issuance of Master LP units between Investments LP units and Developments LP units is determined by the Master GP from time to time based upon the individual economic fundamentals of the prospective investment opportunities.

#### 2. BASIS OF PRESENTATION AND STATEMENT OF COMPLIANCE

#### A. Statement of compliance

These unaudited condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board ("IASB").

These condensed interim consolidated financial statements for the three months ended March 31, 2017 were authorized for issuance by the Board of Trustees (the "Board") on May 26, 2017.

Notes to Condensed Interim Consolidated Financial Statements

Expressed in Canadian Dollars

Unaudited and for the Period ended March 31, 2017

#### 2. BASIS OF PRESENTATION AND STATEMENT OF COMPLIANCE (continued)

#### B. Basis of measurement

These condensed interim consolidated financial statements have been prepared on a historical cost basis, except for investment property which has been measured at fair value.

The preparation of these condensed interim consolidated financial statements requires the use of certain critical accounting estimates. It also requires management to exercise judgment in the process of applying the Trust's accounting policies. Areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3(O) to the Trust's audited consolidated financial statements for the year ended December 31, 2016.

#### C. Functional and presentation currency

These condensed interim consolidated financial statements are presented in Canadian dollars, which is the Trust's functional currency.

#### D. Presentation of financial statements

The Trust uses a classified statement of financial position. The consolidated statement of financial position distinguishes between current and non-current assets and liabilities. Current assets and liabilities are those expected to be recovered or settled within twelve months of the reporting date and non-current assets and liabilities are those where recovery or settlement is expected to occur more than twelve months from the reporting date. The Trust classifies the consolidated statements of income (loss) and comprehensive income (loss) using the function of expense method, which classifies expenses according to their functions, such as costs of operations or administrative activities.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies applied by the Trust in the preparation of these unaudited condensed interim consolidated financial statements are consistent with the significant accounting policies reported in the Trust's audited annual consolidated financial statements for the year ended December 31, 2016 except as set out below. The accounting policies have also been applied consistently by group entities unless otherwise stated. Additional disclosures are required in annual financial statements; therefore, these unaudited condensed interim consolidated financial statements should be read in conjunction with the Trust's audited consolidated financial statements for the period ended December 31, 2016.

# A. Future accounting policy changes

#### a. IFRS 9 Financial Instruments

On July 24, 2014, the IASB issued the complete IFRS 9 Financial Instruments ("IFRS 9").

The mandatory effective date of IFRS 9 is for annual periods beginning on or after January 1, 2018. The standard must be applied retrospectively with some exemptions. Early adoption is permitted. The restatement of prior periods is not required and is only permitted if information is available without the use of hindsight.

IFRS 9 introduces new requirements for the classification and measurement of financial assets. Under IFRS 9, financial assets are classified and measured based on the business model in which they are held and the characteristics of their contractual cash flows. The standard introduces additional changes relating to financial liabilities. It also amends the impairment model by introducing a new "expected credit loss" model for calculating impairment.

Notes to Condensed Interim Consolidated Financial Statements

Expressed in Canadian Dollars

Unaudited and for the Period ended March 31, 2017

#### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### A. Future accounting policy changes (continued)

#### a. IFRS 9 Financial Instruments (continued)

The Trust intends to adopt IFRS 9 in its consolidated financial statements for the annual period beginning on January 1, 2018. The extent of the impact of adoption of the standard has not yet been determined; however, it is not expected to have a material impact on the Trust's consolidated financial statements.

#### b. IFRS 15 Revenue from Contracts with Customers

On May 28, 2014, the IASB issued IFRS 15 Revenue from Contracts with Customers ("IFRS 15"). The new standard is effective for annual periods beginning on or after January 1, 2018. Earlier application is permitted. IFRS 15 will replace IAS 11 Construction Contracts, IAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfer of Assets from Customers and SIC 31 Revenue – Barter Transactions Involving Advertising Services.

The standard contains a single model that applies to contracts with customers and two approaches to recognizing revenue: at a point in time or over time. The model features a contract-based five-step analysis of transactions to determine whether, how much and when revenue is recognized. New estimates and judgmental thresholds have been introduced, which may affect the amount and/or timing of revenue recognized.

The new standard applies to contracts with customers. It does not apply to insurance contracts, financial instruments or lease contracts, which fall in the scope of other IFRSs.

The Trust intends to adopt IFRS 15 in its consolidated financial statements for the annual period beginning on January 1, 2018. The Trust does not expect the standard to have a material impact on its consolidated financial statements.

#### c. IFRS 16 Leases

On January 13, 2016, the IASB issued IFRS 16 Leases ("IFRS 16"). The new standard is effective for annual periods beginning on or after January 1, 2019. Earlier application is permitted for entities that apply IFRS 15 at or before the date of initial adoption of IFRS 16. IFRS 16 will replace IAS 17 Leases ("IAS 17").

This standard introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee is required to recognize a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments.

This standard substantially carries forward the lessor accounting requirements of IAS 17, while requiring enhanced disclosures to be provided by lessors.

Other areas of the lease accounting model have been impacted, including the definition of a lease. Transitional provisions have been provided.

Notes to Condensed Interim Consolidated Financial Statements

Expressed in Canadian Dollars

Unaudited and for the Period ended March 31, 2017

#### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### A. Future accounting policy changes (continued)

#### c. IFRS 16 Leases (continued)

The Trust intends to adopt IFRS 16 in its financial statements for the annual period beginning on January 1, 2019. The extent of the impact of adoption of the standard has not yet been determined; however, it is not expected to have a material impact on the Trust's consolidated financial statements.

#### 4. INVESTMENT PROPERTY

On September 12, 2014, the Master LP, through the Investments LP, completed the acquisition of 3851 22<sup>nd</sup> Avenue, Prince George, British Columbia ("22<sup>nd</sup> Avenue"), for a purchase price of \$6,200,000 plus standard closing costs and adjustments. 22<sup>nd</sup> Avenue is a 39,494 square foot industrial facility with a site area of approximately 10.1 acres.

The balance of the investment property as at March 31, 2017 and December 31, 2016 has been determined as follows:

	2017
Balance, January 1, 2017	\$ 6,520,000
Straight-line rent adjustment	2,392
Increase in fair value of investment property	(2,392)
Balance, March 31, 2017	\$ 6,520,000
	2016
Balance, January 1, 2016	\$ 6,450,000
Straight-line rent adjustment	15,854
Increase in fair value of investment property	54,146
Balance, December 31, 2016	\$ 6,520,000

The fair value of the investment property has been determined based on market value. As set out in note 3(C) to the Trust's audited consolidated financial statements for the year ended December 31, 2016, in arriving at its estimates of market value, management has used its market knowledge and professional judgment and did not rely solely on historical transactional comparisons.

For the year ended December 31, 2016, appraisals were obtained from accredited independent appraisers with recognized and relevant professional qualifications and with recent experience in the location and category of the investment property being valued. Management reviewed the appraisals as part of the year end valuation process and ensured that the assumptions used below were reasonable and the final fair value amount reflected those assumptions used in the determination of the fair market value of the property.

The Trust does not expect to obtain appraisals at each reporting date. Where the Trust does not obtain an appraisal for a specific investment property at the reporting date, management uses specific indicators (i.e. market conditions, discount rate changes, etc.) and determines whether a change in fair value has occurred.

Investment property as at March 31, 2017 and December 31, 2016 has been valued using the overall capitalization rate ("OCR") method, an income based approach, whereby the stabilized net operating income is capitalized at the requisite OCR.

**Notes to Condensed Interim Consolidated Financial Statements** 

#### 4. **INVESTMENT PROPERTY (continued)**

Since significant estimates are made for key inputs, including the capitalization rate and stabilized net operating income, the Trust measures the fair value of investment property under level 3 of the fair value hierarchy as described in note 3(K) to the Trust's audited consolidated financial statements for the year ended December 31, 2016.

		March 31	December 31	, 2016		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Investment property	\$ -	\$ - 5	\$ 6,520,000	\$ -	\$ - \$	6,520,000

Significant assumptions made relating to the valuation of the investment property are set out below:

	March 31, 2017	December 31, 2016
Weighted average capitalization rate	6.75%	6.75%

Valuations determined using the direct capitalization income method are sensitive to changes in capitalization rates. The table below summarizes the sensitivity of the fair value of investment property to changes in the capitalization rate as at March 31, 2017.

Change in capitalization rate		Fair value	Change in fair value	Percentage change		
- 0.75%	\$	7,335,000	\$ 815,000	12.50%		
- 0.50%		7,040,000	520,000	7.98%		
- 0.25%		6,770,000	250,000	3.83%		
March 31, 2017		6,520,000	_	_		
+ 0.25%		6,290,000	(230,000)	(3.53%)		
+ 0.50%		6,070,000	(450,000)	(6.90%)		
+ 0.75%		5,870,000	(650,000)	(9.97%)		

#### 5. **EQUITY-ACCOUNTED INVESTMENTS**

As of March 31, 2017 and December 31, 2016, the Trust had three equity-accounted investments, as follows:

#### A. Western Canadian Properties Group VII Limited Partnership

The Trust, through the Developments LP, owns 4,000,000 units of WCPG VII LP, which gives the Trust, through the Developments LP, an 88.9% ownership interest in WCPG VII LP.

The principal place of business for WCPG VII LP is #205, 930 Harbourside Drive, North Vancouver, British Columbia V7N 4C3.

Notes to Condensed Interim Consolidated Financial Statements

Expressed in Canadian Dollars

Unaudited and for the Period ended March 31, 2017

#### 5. EQUITY-ACCOUNTED INVESTMENTS (continued)

#### A. Western Canadian Properties Group VII Limited Partnership (continued)

Distributable cash will be distributed by WCPG VII LP as follows:

- a) First, to the limited partners, pro rata in accordance with their respective proportionate shares, until each limited partner has received a return in full of its net equity;
- b) Second, to the extent of the next \$5,000,000 of distributable cash:
  - (i) First, to the limited partners, pro rata in accordance with their respective proportionate shares, until each has received an amount which, when aggregated with all previous distributions, is equal to, but not in excess of, the sum of such limited partners' hurdle return of 10% per annum on a non-compounded basis from their respective dates of closing;
  - (ii) Second, to the general partner in an amount equal to 30/70ths of the amount paid to the limited partners on account of the hurdle return;
- c) Third, to the extent of the next \$2,500,000 of distributable cash, 100% to the general partner; and,
- d) As to the balance, 35% to the limited partners, pro rata in accordance with their respective proportionate shares, and 65% to the general partner.

Net income of WCPG VII LP is allocated among the partners in the same proportion and priority as distributions, without regard to the return of net equity. Net loss of WCPG VII LP is allocated first to the limited partners, pro rata in accordance with their respective proportionate share, to the extent of their atrisk amount as computed in accordance with the *Income Tax Act (Canada)* (the "Tax Act"), and second, as to the remainder, if any, to the general partner.

WCPG VII LP has acquired approximately 29 acres of residential property ("Garrison Landing") in Fort St. John, British Columbia. Garrison Landing is expected to be developed in five phases, and to generate, in aggregate, approximately 153 single family lots which will be offered for sale after servicing is complete. As at March 31, 2017, two phases comprising 55 subdivision lots were substantially complete and 18 of those lots had been sold.

#### B. FSJ Industrial Properties Limited Partnership

The Trust, through the Developments LP, owns 3,273,247 Class B units of FSJ Industrial, resulting in the Trust having an ownership interest of 87.5% in FSJ Industrial.

The principal place of business for FSJ Industrial is 1050-475 West Georgia Street, Vancouver, British Columbia V6B 4M9.

Distributable cash will be distributed by FSJ Industrial as follows:

- a) First, to the limited partners, pro rata in accordance with their respective net equity, until each limited partner has received a return in full of its net equity;
- b) Second, 0.01% of the balance of distributable cash will be distributed to the general partner, to a maximum of \$100 per annum;
- c) As to the balance of distributable cash:
  - (i) 50% thereof will be distributed to the limited partners holding Class A units, pro rata in accordance with their respective proportionate shares; and
  - (ii) 50% thereof will be distributed to the limited partners holding Class B units, pro rata in accordance with their respective proportionate shares.

Net income of FSJ Industrial is allocated among the partners in the same proportion and priority as distributable cash, without regard to the return of net equity. Net loss of FSJ Industrial is allocated first to the limited partners, pro rata in accordance with their respective proportionate share, to the extent of their at-risk amount as computed in accordance with the Tax Act, and second, as to the remainder, if any, to the general partner.

#### 5. EQUITY-ACCOUNTED INVESTMENTS (continued)

#### B. FSJ Industrial Properties Limited Partnership (continued)

FSJ Industrial owns approximately 17 acres of industrial property (the "BCR Lands") in Fort St. John, British Columbia. The BCR Lands comprise four lots which are accessible by rail and which may be sold in their current condition or further developed with either build-to-suit options or lay-down yards for industrial users depending upon market demands.

#### C. FSJ Aurora Developments Limited Partnership

The Trust, through the Developments LP, owns 2,300,000 limited partnership units of FSJ Aurora LP, which gives the Trust a 50% interest in FSJ Aurora LP. FSJ Aurora LP owns approximately 144 acres of bare land (the "Aurora Lands"). During the year ended December 31, 2016, the City of Fort St. John expanded its boundary, with the result that the Aurora Lands, which were formerly located immediately outside of the northeast boundary of the City of Fort St. John, are now included within city boundaries. The Aurora Lands are currently in the Agricultural Land Reserve.

Under IAS 28, *Investments in Associates and Joint Ventures*, the Trust accounts for its interests in entities over which it has significant influence using the equity method. The Trust has determined that it has significant influence over WCPG VII LP, FSJ Industrial and FSJ Aurora LP, as set out in note 3(O) to the Trust's audited consolidated financial statements for the year ended December 31, 2016.

The carrying value of the Trust's equity-accounted investments as at March 31, 2017 and December 31, 2016 has been determined as follows:

	W	CPG VII LP	FS	SJ Industrial	FS.	J Aurora LP	Total
Balance, December 31, 2015	\$	4,342,998	\$	3,237,586	\$	2,296,704	\$ 9,877,288
Contributions		_		43,750		_	43,750
Share of loss		(241,205)		(48,874)		(18,570)	(308,649)
Balance, December 31, 2016	\$	4,101,793	\$	3,232,462	\$	2,278,134	\$ 9,612,389
Share of loss		(104,094)		(10,041)		(1,677)	(115,812)
Balance, March 31, 2017	\$	3,997,699	\$	3,222,421	\$	2,276,457	\$ 9,496,577

The summarized financial position of the Trust's equity-accounted investments for the period ended March 31, 2017 was as follows:

	WCPG VII LP	FSJ Industrial	FSJ Aurora LP	Total
Current assets	\$ 9,077,766	\$ 3,698,334	\$ 13,092	\$ 12,789,192
Non-current assets	_	_	4,600,000	4,600,000
Current liabilities	(4,414,845)	(15,466)	(60,166)	(4,490,477)
Net assets at 100%	4,662,921	3,682,868	4,552,926	12,898,715
Trust's ownership interest	88.9%	87.5%	50%	
Trust's share of net assets	\$ 4,144,818	\$ 3,222,509	\$ 2,276,463	\$ 9,643,790

#### 5. **EQUITY-ACCOUNTED INVESTMENTS (continued)**

The summarized financial position of the Trust's equity-accounted investments as at December 31, 2016 was as follows:

	WCPG VII LP		WCPG VII LP		FSJ Aurora LP	Total
Current assets	\$	9,093,225	\$	3,698,750	\$ 13,106	\$ 12,805,081
Non-current assets		_		_	4,600,000	4,600,000
Current liabilities		(4,313,198)		(4,407)	(56,828)	(4,374,433)
Net assets at 100%		4,780,027		3,694,343	4,556,278	13,030,648
Trust's ownership interest		88.9%		87.5%	50%	
Trust's share of net assets	\$	4,248,913	\$	3,232,550	\$ 2,278,139	\$ 9,759,602

The summarized results of operation of the Trust's equity-accounted investments for the period ended March 31, 2017 are as follows:

	W	CPG VII LP	FSJ	Industrial	FSJ .	Aurora LP	Total
Rental & sales expenses	\$	(12,855)	\$	(11,260)	\$	(2,133)	\$ (26,248)
Finance expenses		(103,727)		_		_	(103,727)
Other expenses		(525)		(215)		(1,220)	(1,960)
Net loss at 100%		(117,107)		(11,475)		(3,353)	(131,935)
Trust's share of loss	\$	(104,095)	\$	(10,041)	\$	(1,677)	\$ (115,813)

The summarized results of operation of the Trust's equity-accounted investments for the period ended March 31, 2016 are as follows:

	WC	PG VII LP	FSJ	Industrial	FSJ .	Aurora LP	Total
Rental & sales income (expenses)	\$	50,021	\$	(842)	\$	(500)	\$ 48,679
Finance income (expenses)		(67,160)		_		_	(67,160)
Other income (expenses)		19,463		(403)		(975)	18,085
Net income (loss) at 100%		2,324		(1,245)		(1,475)	(396)
Trust's share of net income (loss)	\$	2,066	\$	(1,089)	\$	(738)	\$ 239

#### 6. MORTGAGE PAYABLE

On September 12, 2014, the Master LP, through the Investments LP, financed the acquisition of 22<sup>nd</sup> Avenue with cash and a term loan in the amount of \$4,650,000 bearing interest at 3.72% and maturing in 2019. The term loan is secured by a mortgage on the property.

The mortgage payable is recorded at amortized cost and bears an effective interest rate of 3.75% as at March 31, 2017 (December 31, 2016 – 3.76%).

The carrying value of the mortgage payable on March 31, 2017 was \$4,333,302 (December 31, 2016 -\$4,360,165). Included in the mortgage payable were the related unamortized mortgage transaction costs of \$40,552 as at March 31, 2017 (December 31, 2016 - \$45,124), which are amortized over the term of the mortgage using the effective interest rate method.

#### 6. MORTGAGE PAYABLE (continued)

Principal repayments, as of March 31, 2017, based on scheduled repayments to be made on the mortgage payable over the next three years to maturity are as follows:

	\$ 4,373,854
2019	4,150,251
2018	129,870
Remaining in 2017	\$ 93,733

#### 7. NON-CONTROLLING INTEREST

As at March 31, 2017, the initial limited partners of the Master LP, the general partner of the Master LP, the general partner of the Investments LP and the general partner of the Developments LP collectively represented the non-controlling interest of the Trust.

The non-controlling interest of the Trust at March 31, 2017 and December 31, 2016 is as follows:

Non-controlling interest	Ownership as at March 31, 2017	Ownership as at December 31, 2016
Initial limited partners of the Master LP	13.22%	13.15%
•		
General partner of the Master LP	0.00%	0.00%
General partner of the Investments LP	0.00%	0.00%
General partner of the Developments LP	0.00%	0.00%

On January 25, 2017, the Trust redeemed 15 limited partnership units of the Master LP for a total redemption price of \$15,000. On February 9, 2017, the Trust redeemed 60 limited partnership units of the Master LP for a total redemption price of \$60,000. As a result, the ownership interest of the initial limited partners of the Master LP increased from 13.15% as at December 31, 2016 to 13.22% as at March 31, 2017.

The general partner of the Master LP, the general partner of the Investments LP and the general partner of the Developments LP had nominal ownership interests of less than 0.01% as at March 31, 2017 and December 31, 2016.

### 8. UNITHOLDERS' EQUITY

Unitholders' equity represents Trust units. The Trust is authorized to issue an unlimited number of redeemable units of beneficial interest. Each Trust unit entitles the Trust unitholder to the same rights and obligations as any other Trust unitholder and no Trust unitholder is entitled to any privilege, priority or preference in relation to any other Trust unitholders.

Each Trust unitholder is entitled to participate equally with respect to any and all distributions of net income and net realized capital gains, subject to an adjustment in a Trust unit's proportionate share as a result of the date of first issue of a Trust unit in the first fiscal year of the Trust. On termination, the Trust unitholders of record are entitled to receive all of the assets of the Trust remaining after payment of all debts, liabilities and liquidation expenses of the Trust.

Notes to Condensed Interim Consolidated Financial Statements

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Unaudited and for the Period ended March 31, 2017

#### 8. UNITHOLDERS' EQUITY (continued)

The Trust entered into an agency agreement dated December 22, 2014, pursuant to which it filed a prospectus dated December 22, 2014 (the "Prospectus") in each of the provinces of Canada, except Quebec, in connection with its initial public offering (the "Offering") to sell a minimum of 10,000 Trust units and a maximum of 30,000 Trust units at a price of \$1,000 per Trust unit. Costs related to the Offering included agents' fees of \$60 per Trust unit.

On December 30, 2014, the Trust issued 10,623 Trust units at \$1,000 per unit pursuant to the Offering for gross proceeds of \$10,623,000. On February 5, 2015, the Trust issued an additional 2,277 Trust units at \$1,000 per unit pursuant to the Offering for gross proceeds of \$2,277,000. The proceeds of the Offering were used to acquire Master LP units.

Pursuant to the agency agreement, the agents received a commission equal to 6% of the gross proceeds of the Offering. In consideration of ongoing services provided by the agents and sub-agents to the Trust, and as a further incentive to the agents or any sub-agents, the Master GP has agreed to pay to the agents or any sub-agents a trailer fee equal to 10% of any amounts realized by the Master GP in respect of its incentive management interest.

Since the Trust invests in the Master LP, which in turn then invests in the Investments LP and the Developments LP, the Trust indirectly is a limited partner in the Investments LP and Developments LP. Trust unitholders are entitled, by way, and to the extent, of the Trust's investment in Master LP units to a minimum non-compounded annual return of 7% of the net equity then outstanding and a return of capital before any amount is paid to the Master GP on account of the Master GP's incentive management interest.

On February 9, 2016, the Trust received a redemption request. The redemption of 96 Trust units was effective as of the same date for total consideration of \$92,112. The full redemption amount of \$92,112 was paid in May 2016.

On November 24, 2016, the Trust received a second redemption request. The redemption of 4 Trust units was effective as of the same date for total consideration of \$3,838. The full redemption amount of \$3,838 was paid in January 2017.

On January 25, 2017, the Trust received a third redemption request. The redemption of 15 Trust units was effective as of the same date for total consideration of \$13,538. On February 9, 2017, the Trust received a fourth redemption request. The redemption of 60 Trust units was effective as of the same date for total consideration of \$54,150. The total redemption amount of \$67,688 was outstanding and included in accounts payable and accrued liabilities as at March 31, 2017 (December 31, 2016 – \$3,838).

As at March 31, 2017, total distributions of \$nil were included in distributions payable (December 31, 2016 – \$345,314).

#### 9. CAPITAL MANAGEMENT

The Trust defines capital as the aggregate of unitholders' equity and the mortgage payable. The Trust's objectives in managing capital are to maintain a level of capital that complies with investment and debt restrictions pursuant to the Prospectus, complies with existing debt covenants, funds its business strategies and builds long-term unitholders' value. The Trust's capital structure is reviewed by the Board from time to time.

**Notes to Condensed Interim Consolidated Financial Statements** 

#### 9. **CAPITAL MANAGEMENT (continued)**

On a quarterly basis, the Trust monitors the "loan-to-value ratio", which is defined as overall mortgage loans divided by the purchase price of the properties plus the amount of any property improvement reserve account approved by the lenders as a whole and which serves as an indicator of the Trust's financial leverage. The overall loan-to-value ratio is targeted at not more than 70%, as indicated in the Prospectus. However, if deemed appropriate by the Trust, having regard to all of the circumstances including the potential value of the properties identified for investment, the Trust may cause the overall loan-to-value ratio of the mortgage loans to exceed this threshold. The Trust's loan-to-value ratio was 70% as at March 31, 2017 (December 31, 2016 – 70%). The Trust was in compliance with the loan-to-value restriction and all other non-financial restrictions during the three months ended March 31, 2017 and the year ended December 31, 2016.

The capital structure consisted of the following components at March 31, 2017 and December 31, 2016:

	N	Iarch 31, 2017	Dece	mber 31, 2016	Change		
Capital							
Mortgage payable	\$	4,333,302	\$	4,360,165	\$ (26,863)		
Unitholders' equity		11,418,261		11,542,657	(124,396)		
Total capital	\$	15,751,563	\$	15,902,822	\$ (151,259)		

During the period ended March 31, 2017, the Trust's total capital decreased due to mortgage repayments, the loss incurred during the period and the redemption of 75 units (note 8).

#### 10. FINANCIAL INSTRUMENTS

#### Fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Assets and liabilities measured at fair value in the statement of financial position or for which fair value disclosure is required in the notes to the financial statements are classified based on a three-level hierarchy that reflects the significance of the inputs used when determining the fair value as described in note 3(K) to the Trust's audited consolidated financial statements for the year ended December 31, 2016.

For assets and liabilities that are recognized at fair value in the financial statements on a recurring basis, the Trust determines whether transfers have occurred between levels in the hierarchy by reassessing categorization based on the lowest level input that is significant to the fair value measurement as a whole at the end of each reporting period.

The investment property is the only asset measured at fair value by the Trust on the statement of financial position. The investment property is measured under level 3 of the fair value hierarchy. The Trust does not have any liabilities designated as fair value through profit or loss.

For the purpose of fair value disclosures, the Trust has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained in note 3(K) to the Trust's audited consolidated financial statements for the year ended December 31, 2016.

#### 10. FINANCIAL INSTRUMENTS (continued)

#### Fair value of financial instruments (continued)

The following table presents the carrying amounts and fair values of the Trust's financial instruments:

	March 3	31, 2	2017		December	, 2016	
	 Carrying			Carrying			
Financial instruments	Amount		Fair Value		Amount		Fair Value
Cash	\$ 529,993	\$	529,993	\$	843,353	\$	843,353
Amounts receivable	429		429		685		685
Due from related parties	948,274		948,274		921,797		921,797
Accounts payable and accrued liabilities	216,663		216,663		119,959		119,959
Distributions payable	_		_		345,314		345,314
Mortgage payable	4,333,302		4,373,854		4,360,165		4,405,289

The valuation techniques and inputs for the Trust's financial instruments are as follows:

#### (i) Other assets and other liabilities

The carrying values of financial assets and financial liabilities not measured at fair value, including cash, amounts receivable, due from related parties, distributions payable and accounts payable and accrued liabilities, approximate their fair values due to the immediate or short-term maturity of these financial instruments or because they are receivable or payable on demand.

#### (ii) Mortgages payable

The fair values of amounts due for the mortgage payable are determined by discounting the future contractual cash flow under current financing arrangements at discount rates which represent borrowing rates presently available to the Trust for loans with similar terms and maturity and are measured under level 2 of the fair value hierarchy since the discount rates are either provided by the lenders or are observable on the open market (note 3(K) to the Trust's audited consolidated financial statements for the year ended December 31, 2016).

There were no transfers between levels in the fair value hierarchy during the period ended March 31, 2017 or the year ended December 31, 2016.

#### 11. RISK MANAGEMENT

The Board has the overall responsibility for the establishment and oversight of the Trust's risk management framework. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and in response to the Trust's activities. In the normal course of business, the Trust is exposed to a number of risks from its use of financial instruments. These risks include, but are not limited to, credit risk, liquidity risk, currency risk, lease rollover risk, income tax risk, interest rate risk, environmental risk and Trust unit redemption risk.

There have been no changes to the Trust's assessment of its risk factors since December 31, 2016. Please refer to the Trust's audited consolidated financial statements for the period ended December 31, 2016 and management's discussion and analysis for the period ended March 31, 2017 for a discussion of risk factors that have been identified by the Trust.

#### 12. LEASES

The Trust, through the Investments LP, entered into a lease agreement with the tenant of 22<sup>nd</sup> Avenue. The lease is for seven years and the tenant has the option to renew for two terms of three years each at prevailing market rates. The Trust can recover property tax, insurance and management fees from the tenant. The management fee is 2.0% of the basic rent according to the lease agreement.

Future minimum rental revenue receivable under the non-cancellable operating lease is as follows:

	As at Ma	rch 31, 2017	As at December 31, 2016			
Within one year	\$	465,004	\$	462,704		
After one year, but not more than five years		1,674,201		1,791,480		
More than five years		_		_		
	\$	2,139,205	\$	2,254,184		

#### 13. RELATED PARTY TRANSACTIONS

#### Transactions with Pure Commercial Real Estate Advisors Inc.

Pure Commercial Real Estate Advisors Inc. ("Pure Commercial") is related to the Trust by virtue of having officers and directors/trustees in common. The Trust, through the Master LP, has entered into an asset management agreement with Pure Commercial, whereby Pure Commercial provides asset management, administrative and reporting services to the Trust. In consideration of these services, the Trust pays to Pure Commercial an annual asset management fee equal to 1.0% of net asset value plus any applicable taxes. Net asset value is equal to the greater of the total gross cash proceeds from all the Trust's public offerings and the total purchase price of the properties including all fees, expenses and cash reserves, less outstanding mortgage debt. During the three months ended March 31, 2017, Pure Commercial charged the Trust asset management fees of \$33,863 (three months ended March 31, 2016 - \$33,863). As at March 31, 2017, asset management fees of \$33,863 (December 31, 2016 - \$nil) were included in accounts payable and accrued liabilities.

The Trust, through the Investments LP, entered into a property management agreement with Pure Commercial, whereby Pure Commercial provides property management services to 22<sup>nd</sup> Avenue and collects 2.0% of the basic annual rent as a property management fee. During the three months ended March 31, 2017, Pure Commercial charged the Trust property management fees of \$2,300 (three months ended March 31, 2016 - \$2,255). Property management fees of \$805 were included in accounts payable and accrued liabilities as at March 31, 2017 (December 31, 2016 – \$nil).

#### Transactions with Sui Generis Investments Ltd.

Sui Generis Investments Ltd. ("Sui Generis") is related to the Trust by virtue of having officers and directors/trustees in common. Effective July 1, 2016, the Master LP agreed to pay Sui Generis a fee of \$15,000 per annum plus any applicable taxes, payable quarterly, for certain consulting and advisory services provided by Sui Generis. This amount does not represent a new fee but rather a reallocation of what was previously paid to another consultant. During the three months ended March 31, 2017, Sui Generis charged the Master LP fees of \$3,938 (three months ended March 31, 2016 - \$nil). As of March 31, 2017, \$3,938 was included in accounts payable and accrued liabilities (December 31, 2016 - \$3,938).

Notes to Condensed Interim Consolidated Financial Statements

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#### 13. RELATED PARTY TRANSACTIONS (continued)

#### Transactions with the Master GP

The Master GP is related to the Trust by virtue of having officers and directors/trustees in common. The Master GP held cash on behalf of the Master LP before the Master LP opened its bank account. During the year ended December 31, 2015, the Trust paid a \$148 expense on behalf of the Master GP and the Master GP received interest on funds held on the Master LP's behalf in the amount of \$90. The Master LP received \$88 from the Master GP in April 2015. As at March 31, 2017, \$151 was outstanding and included in due from related parties (December 31, 2016 – \$151).

#### Transactions with WCPG VII LP

WCPG VII LP is related to the Trust by virtue of the fact that the Trust, through the Developments LP, holds an 88.9% ownership interest in WCPG VII LP (note 5). During the year ended December 31, 2015, the Trust, through the Developments LP, loaned \$2,351,889 to WCPG VII LP to fund working capital requirements, secured by a loan on WCPG VII LP's property under development for sale. The loan had a maximum amount of \$2,795,556 and bore interest at 10% per annum. In June 2016, the loan matured and was extended to June 2017, with an interest rate of 15% per annum, effective July 1, 2016. The mortgage is repayable from the release by the City of Fort St. John of any security deposits held as security for the subdivision work to be completed at WCPG VII LP's development property, Garrison Landing, and from the proceeds from sales of subdivision lots at Garrison Landing, after repayment of mortgages ranking in priority to this mortgage. During the three months ended March 31, 2017, WCPG VII LP repaid \$nil and the Trust earned interest income of \$15,107 on the loan (three months ended March 31, 2016 – \$nil and \$10,156 respectively). Principal and interest of \$578,890 was included in due from related parties as at March 31, 2017 (December 31, 2016 – \$563,783).

In June 2016, the Trust, through the Developments LP, loaned WCPG VII LP a further \$304,000 to fund working capital requirements. The loan bears interest at 15% and matures in June 2017. During the three months ended March 31, 2017, the Trust earned interest income of \$11,244 on the loan (three months ended March 31, 2016 - \$nil). Principal and interest of \$338,418 was included in due from related parties as at March 31, 2017 (December 31, 2016 - \$327,174).

#### Transactions with FSJ Aurora LP

FSJ Aurora LP is related to the Trust by virtue of the fact that the Trust, through the Developments LP, holds a 50% ownership interest in FSJ Aurora LP (note 5). The remaining 50% of FSJ Aurora LP is indirectly owned by officers and trustees or directors of the Trust and the Master GP. During the year ended December 31, 2015, the Trust, through the Developments LP, advanced \$29,650 to FSJ Aurora LP to cover working capital requirements. During the year ended December 31, 2016, the Trust, through the Developments LP, advanced a further \$1,009 to FSJ Aurora LP to cover working capital requirements. During the three months ended March 31, 2017, the Trust, through the Developments LP, advanced \$122 to FSJ Aurora to cover working capital requirements (March 31, 2016 – \$648). The total loan of \$30,780 is non-interest bearing, repayable on demand and was included in due from related parties as at March 31, 2017 (December 31, 2016 – \$30,659).

#### 14. SEGMENTED INFORMATION

The Trust operates in two business segments in a single geographic location, being the owner and operator of investment properties and the owner and developer of development properties in northwestern Canada. For each of the business segments, the Acting Chief Executive Officer reviews operations based on earnings from property operations and sales. As at March 31, 2017 and March 31, 2016, the Trust operated one investment property and had interests in one additional investment property and two development properties through its equity-accounted investments (note 5). Assets and liabilities are reviewed on a total basis by management and therefore are not included in the segmented disclosure below.

# 14. SEGMENTED INFORMATION (continued)

The following summarizes the results of operations for the Trust's segments for the three months ended March 31, 2017:

Three months ended March 31, 2017	De	velopment	Ir	vestment		Trust		Total
NET RENTAL INCOME (EXPENSES)		-						
Rental revenue and recoveries	\$	_	\$	172,171	\$	_	\$	172,171
Insurance		_		(2,458)		_		(2,458)
Management fees		_		(2,300)		_		(2,300)
Property taxes		_		(49,672)		_		(49,672)
		_		117,741		_		117,741
NET FINANCE INCOME (EXPENSE)								
Interest income		27,648		410		132		28,190
Mortgage interest		,		(44,801)		_		(44,801)
		27,648		(44,391)		132		(16,611)
NET OTHER INCOME (EXPENSES)								
General and administrative		(2,077)		(4)		(12,311)		(14,392)
Asset management fees		_		_		(33,863)		(33,863)
Fair value adjustments to investment property		_		(2,392)		_		(2,392)
		(2,077)		(2,396)		(46,174)		(50,647)
SHARE OF INCOME (LOSS) OF EQUITY-ACCOUNTED INVESTMENTS		(114,136)		(1,677)		_		(115,813)
NET INCOME (LOSS) AND COMPREHENSIVE INCOME (LOSS)	\$	(88,565)	\$	69,277	\$	(46,042)	\$	(65,330)
NET INCOME (LOSS) AND COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO:		(7.6.000 <u>)</u>		60.155		(20.07.1)		(5,6,700)
Unitholders		(76,889)		60,155		(39,974)		(56,708)
Non-controlling interest	Φ.	(11,676)	Φ.	9,122	Φ.	(6,068)	Φ.	(8,622)
	\$	(88,565)	\$	69,277	\$	(46,042)	\$	(65,330)
Earnings per unit								
Basic and diluted	\$	(6.03)	\$	4.72	\$	(3.13)	\$	(4.45)
Weighted average number of units								
Basic and diluted		12,755		12,755		12,755		12,755

#### 14. SEGMENTED INFORMATION (continued)

The following summarizes the results of operations for the Trust's segments for the three months ended March 31, 2016:

Insurance	\$							Total
Insurance	\$							
	Ψ	_	\$	169,700	\$	_	\$	169,700
		_		(2,749)		_		(2,749)
Management fees		_		(2,255)		_		(2,255)
Property taxes		_		(47,351)		_		(47,351)
		_		117,345		_		117,345
NET PINANCE INCOME (EVDENCE)								
NET FINANCE INCOME (EXPENSE)	12.71	7		242		102		14.061
Interest income	13,71	/		242		102		14,061
Mortgage interest	12.71			(45,887)		102		(45,887)
	13,71	/		(45,645)		102		(31,826)
NET OTHER INCOME (EXPENSES)								
General and administrative	(1,165	5)		(9)		(17,321)		(18,495)
Asset management fees		_		_		(33,863)		(33,863)
Fair value adjustments to investment property		_		(4,646)		_		(4,646)
	(1,165	5)		(4,655)		(51,184)		(57,004)
SHARE OF INCOME (LOSS) OF EQUITY-		_						
ACCOUNTED INVESTMENTS	97	7		(738)		_		239
NET INCOME (LOSS) AND COMPREHENSIVE								
	\$ 13,52	9	\$	66,307	\$	(51,082)	\$	28,754
NET DIGONE (LOGG) AND GOMEDINANCE								
NET INCOME (LOSS) AND COMPREHENSIVE								
INCOME (LOSS) ATTRIBUTABLE TO: Unitholders	11.05	΄Ω		57.550		(44 411)		24.007
	11,85 1,67			57,550 8,757		(44,411)		24,997
Non-controlling interest	\$ 13,52		\$	66,307	\$	(6,671)	\$	3,757 28,754
	ψ 13,32	J.	Ψ	00,507	Ψ	(31,002)	Ψ	20,734
Earnings per unit								
	\$ 0.9	2	\$	4.48	\$	(3.45)	\$	1.95
Weighted average number of units								
Basic and diluted	12,84	-5		12,845		12,845		12,845

# 15. SUBSEQUENT EVENTS

On May 1, 2017, the Trust paid the outstanding redemption amount of \$67,688 related to the January 25, 2017 redemption of 15 Trust units and the February 9, 2017 redemption of 60 Trust units (note 8).

On May 4, 2017, the Trust received a request to redeem 27 Trust units. The redemption was effective on the date the request was received.